



## Satellite Industries Selects KLG

When the decision was made to redesign one of their best selling products, Satellite Industries selected KLG in Orangeville, Ontario to develop a complete set of major blow mold tools, shortly before the start of their busy season.

### **MAKING THE MOVE**

With the decision made to redesign the Maxim 3000, the process of selecting a company to develop the tools started in earnest. As a company with over 30 years of experience designing and manufacturing portable restrooms, Satellite knew it was a difficult assignment given the quantity, size and speed in which the molds needed to be created.

"We vetted all the major blow mold tool manufacturers for cost, speed and capacity and it became clear that KLG had the right ingredients to make our project a success," said Ron Holmstadt, Director of R&D for Satellite.

### **ACHIEVING THE DEADLINE**

The full redesign of the product required producing six tools, from concept to production ready, to be completed in time to launch the Maxim 3000 at the annual trade show.

With the date fast approaching the molds were completed and the new Maxim 3000 arrived at the show on time, and in beautiful condition.

"What started as an impossible deadline for an ambitious project, turned into a resounding success through the partnership with KLG. Their expertise and attention to our needs was a critical factor in bringing this product to full completion," said John Babcock, President of Satellite. "Without Don and his team at KLG we could not have accomplished this product launch with the degree of speed and quality that we wanted. They made it possible."

